

**THE GOVERNMENTAL PURCHASING
ASSOCIATION OF NEW JERSEY PRESENTS**



**SEVENTH ANNUAL EDUCATIONAL
SYMPOSIUM**

(APRIL 3– 5, 2019)

TROPICANA HAVENA TOWER CONFERENCE CENTER

ATLANTIC CITY, NEW JERSEY

Wednesday, April 3, 2019

8:00am – 9:00am

Registration, Continental Breakfast & Exhibitors

9:00am – 9:10am

Welcome – Michelle DeFrancis, President

9:10am – 11:00am

**Key Note Address – Discovering your memory
power**

Mathew Goerke - President, The Memory Switch

This energetic presenter teaches you how to remember names, faces and key information shared by staff and peers. He will also teach you to improve time management and make presentations without notes.

DCA Course #14610-1: 2 Contact Hours Approved for:

QPA – Office Administrative/ General Duties, CMFO/CCFO – Office Management & Ancillary Subjects, RMC – Professional Development, CPWM - Management

Rutgers: 2 Credits RPPO/RPPS Management/Supervision

11:00am – 11:20am

Break & Exhibitors

11:20am – 12:10pm

Affirmative Action Compliance

Anthony E. Carlos, Investigator, EEO Monitoring Program for the State of New Jersey Department of the Treasury, Division of Purchase and Property, Contract Compliance and Audit Unit

Public Agency Audits are conducted to ensure that its contract awarding procedures are in compliance with Equal Employment Opportunity and Affirmative Action law pursuant to N.J.S.A. 10:5-31 et seq., and N.J.S.A.17:27-1. Are you in Compliance?

DCA Course #14610-2: 1 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial & Debt Management,
RMC – Finance, CPWM – Government

Rutgers: 1 Credits RPPO/RPPS Public Purchasing

12:10pm – 1:30pm

Lunch & Exhibitors

1:30pm – 3:10pm

Procurement Yellow Book Goods and Services Bid Specifications:

Joseph Valenti, Chief, Bureau of Local Management Service,
DLGS, DCA (Retired)

Marc H. Pfeiffer, Assistant Director, Edward J. Bloustein
School of Planning and Public Policy

This session is to review local government procurement standards and practice. To review Goods and Services Specifications also known as the “Procurement Yellow Book”

DCA Course #14610-3: 2 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Public Purchasing

1:45pm – 2:45pm

Vendor Session – Working with Government Entities

(This Session is for Exhibitors only)

Francine Shames, GPANJ Executive Director/ Purchasing
Officer of Plainsboro Township (Retired)

3:10pm – 3:30pm

Break & Exhibitors

3:30pm – 4:20pm

What is a Smart Community and How to Fund it

Bonnie Graziano, Energy Executive, with over 20 years
working for public utilities.

Gary Finger, Regional Manager /Clean Energy Program

This session will educate attendees on emerging technologies and available finding avenues. Stay up to date with state programs that can help

maximize infrastructural benefits while minimizing risk and enable capital improvements without using additional capital or incurring general obligation debt.

DCA Course #14610-4: 1 Contact Hours Approved for:
QPA – Green Purchasing, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 1 Credits RPPO/RPPS Management/Supervision

4:20pm – 5:10pm

Tax Lien Sale - Competitive Contracting

Michele Bado, QPA Hamilton Township
Danielle Peacock, CTC Hamilton Township

Using Competitive Contracting for tax lien sale. This session will cover the process of the differences of this new regulation.

DCA Course #14610-5: 1 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government, CTC Enforcement

Rutgers: 1 Credits RPPO/RPPS Public Purchasing

6:00pm – 7:45pm

Vendor Reception with Food Stations

8:00pm – Beyond

Hospitality Reception

Thursday, April 4, 2019

8:00am – 9:00am

Registration, Continental Breakfast & Exhibitors

9:00am – 10:50am

Public Procurement Legislative Update

Joseph Valenti, Chief, Bureau of Local Management Service, DLGS, DCA
(Retired)

Francine Shames, GPANJ Executive Director/Purchasing Officer of Plainsboro Township (Retired)

This session is designed to inform local public purchasing agents and other local officers and employees of significant pieces of procurement legislation signed into law since April 2018. Discussion will focus on the impact of newly enacted procurement laws.

DCA Course #14610-6: 2 Contact Hours Approved for:
QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Management/Supervision

10:50am – 11:10am

Break & Exhibitors

11:10am – 12:00am

Change in Conditions Clause – How does it work.

Jason Martucci, Esq. Legislative and Regulatory Affairs Officer,
State of New Jersey, Department of Community Affairs, Division of
Local Government Services.

This session will focus on the Regulatory update that has affected the Local
Public Contracts Law regarding Change in Conditions Clause.

DCA Course #14610-7: 1 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 1 Credits RPPO/RPPS Public Purchasing

12:00pm – 1:00pm

Lunch & Exhibitors

1:00pm – 3:00pm

40A:11-1 Versus 18:A 18:A

Joseph Valenti, Chief, Bureau of Local Management Service,
DLGS,DCA (Retired)

James Shoop, Retired School Business Administrator, School Business
Official, and Purchasing Agent for the Passaic Public School District

This session will point out the differences between the Contracts Law.
There will be a Q and A session **MAKE SURE TO BRING YOUR
QUESTIONS!**

DCA Course #14610-8: 2 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,
RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Public Purchasing

3:00m-3:20pm

Break

3:20pm – 4:10pm

Claimants Certification – How to pay bills without it?

Jon Rheinhardt, Chief Financial Officer Wharton

This session will cover pros and cons of the claimants certification and
how to do navigate the rules.

DCA Course #14610-9: 1 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,

RMC – Finance, CPWM -Government

Rutgers: 1 Credits RPPO/RPPS Public Purchasing

5:45pm – 7:30pm

GPANJ President's Reception with Food Stations

8:00pm – 9:30pm

Hospitality Reception

Friday, April 5, 2019

8:30am – 9:30am

Registration & Hot Breakfast Buffet

9:30am – 11:30am

Prevailing Wage Compliance and Regulations

Kevin Triplett, Section Chief,

This session will bring you current on the laws regarding prevailing wage and the regulations which will assure compliance.

DCA Course #14610-10: 2 Contact Hours Approved for:

QPA – Procurement Procedures, CMFO/CCFO – Financial Debt Management,

RMC – Finance, CPWM -Government

Rutgers: 2 Credits RPPO/RPPS Public Purchasing